



Cornelia Draganova, Sofia



## Cornelia Draganova

Dr.iur.  
Attorney at Law  
Partner

### Contact details

Sofia  
T +359 887 926006  
cornelia.draganova@schindhelm.com

### Main areas

- Corporate
- Mergers & Acquisitions
- Real Estate
- Litigation / Dispute Resolution
- International Commercial and Transport Law
- Employment
- Banking and Finance
- Corporate / M&A
- Insolvency and Restructuring
- IP/IT
- Antitrust / Competition
- Antitrust / State Aid
- Sales
- Tax Law
- Compliance
- Individual Clients
- Contract Management
- China / South East Asia

### Background

Between 1995 and 2000 Cornelia Draganova studied Law at Sofia University St. Climent Ohridski.

Between 2001 and 2004 Cornelia Draganova obtained a Doctoral degree in European Law in Austria and was a scholarship holder of the Austrian Federal Ministry for Education, Science and Culture.

Within the period between 1995 and 2005 she has completed a number of specializations and qualification courses in the area of European law and Social sciences in Bulgaria, Germany and Austria. She has also been lecturer of several events.

Between 2004 and 2014 Cornelia Draganova has worked as legal counsel and attorney-at-law for German law firms in Sofia. In the beginning of 2016 Cornelia Draganova has founded Law Office Dr. Cornelia Draganova & Colleagues and in the beginning of 2022 Cornelia Draganova Law Firm.

Cornelia Draganova is sworn legal translator for German language. She has received several awards in her career path from both

well-known Bulgarian media and international organizations.

### Expertise

Cornelia Draganova advises foreign and domestic clients in their legal matters in Bulgaria. She has supported a number of significant investment projects of a number of reputable international corporations and has provided ongoing legal support to their project vehicles. In this regards she has participated numerous negotiation processes and structured many M & A transactions. Cornelia Draganova has extensive experience in strategic areas such as commercial law, company incorporation and long-term legal assistance in the company's day-to-day businesses, in corporate governance and compliance, in providing legal support to multinational companies for large investment projects in Bulgaria (including asset and share deals, tax, labour, contractual, licencing, competition and any other aspects related to the projects), M&A. She has in-depth knowledge in European legislation.

She has also prepared several legal due diligence reports in English and German and coordinated conducting of financial due diligence of legal entities, businesses, property investments, real estates or other assets. Cornelia Draganova has advised on many different types of contractual relations. She has participated in negotiations, drafted and advised on execution of and coordinated diverse agreements, MoUs and legal statements for her clients. She has an in-depth knowledge and a long-term experience in litigation and arbitration procedures before Bulgarian state and arbitral courts.

Cornelia Draganova has successfully advised many individuals in their private matters in Bulgaria including but not limited to inheritance issues, laws of stay and citizenship in Bulgaria, real estate investments and further transactions with immovable property, labour relations and posting into other EU-member states etc.

During her professional activity Cornelia Draganova has also taught younger legal practitioners and paralegals in their everyday work and in dealing with many specific legal matters.

### References

Advising of a leading German aircraft maintenance provider on the establishment of a joint venture company in Bulgaria from the very beginning of negotiations to the execution of all contracts concerning the construction and operation of the technological facilities, as well as in the later phases of project enlargement;

Advising of a leading German airline caterer in relation to the takeover of a Bulgarian airline catering company, full legal support in negotiations and in structuring of the deal, as well as with regard to the execution of all contracts; in addition providing of secretarial services and ongoing legal support;

Transaction advisory services to a big publicly listed Chinese corporation in relation to the takeover of a Bulgarian solar plant and to the completion of the solar plant construction, full legal support in structuring and executing of the deal;

Full legal support to a leading Dutch perfumery chain in relation to the takeover of a local company, conducting of a legal and financial due diligence report, legal structuring and execution of the deal;

Advising on the establishment of a local subsidiary of a leading Israeli IT and communication equipment services provider, ongoing long-term legal support (posting of workers, employment of third country nationals), support in litigation procedures for debt collection according to software/hardware deliveries agreements etc.;

Legal support in compensation negotiations and litigation for a leading foreign insurer in Bulgaria.

### Languages

German, English, Bulgarian

### Publications

General Conditions for posting of workers according to Bulgarian and European law

Social security and applicable social security law in the field of posting and employment in other EU-member states

Current regulation of the jurisdiction, recognition and enforcement of judgements in civil and commercial matters (Regulation 1215/2012)

Social security regulations for short-term posting of workers in other EU-member states. Conditions

Gesellschaftsrechtliche Nebenvereinbarungen (Contractual Agreements Between Shareholders), Part Bulgaria

Numerous monthly publications in *Bulgarisches Wirtschaftsblatt* 2004 – 2013

Bulgaria – Stable level of investment

– NK-BGB, Band 3: Sachenrecht (Vol. 3, Real Estate Law), "Part Bulgaria"

General conditions for investment and doing business in Bulgaria

Immovable property in Europe ("Immobilien in Europa")

Reform of the public procurement law

Economic aspects of the harmonisation of the Bulgarian legislation with the law of the European Union

The freedom of movement of persons and services in Bulgaria